

IMPORTANT INFO

Price is FOB VIGO and EURO / USDOLLARS conditions.

Product: Tuna loins (solid) in Sunflower Oil. **Can:** Individual can. Three types by weight (80/52. 140/91. 160/112).

Brand: Private label. The client provides the necessary graphic design and the manufacturer is responsible for leaving everything ready for printing and printing. The existing standard graphic designs will be used and client only have to apply his logos.

Delivery:

1- Packaging: 30 days approx.

- a. It is the time that usually takes from the beginning of the design until we have the final art approved by the client and with a color test done before ordering the lithographs.
- b. Here the time will depend a lot on the speed of response/management of the final customer in the review and approval of the designs.

2- Material Procurement: 30 days approx.

- a. Once the designs are approved, the product is registered and all materials are supplied (cans, boxes, tuna, ...). Finally, the manufacturing date is programmed.

3- Manufacturing and Loading: 10 days.

- a. We have a manufacturing capacity of 2 containers per day (per manufacturing line).
- b. Once manufactured there is a period of 2 days approx to box and pass the internal quality control of finished product
- c. After that we proceed to the load. We have a cargo capacity (in bulk) of 3 containers per day. For the load we depend on when the port containers arrive, so it is not always the day after passing the quality control.
- d. For all this the lead time approx of this last part is 10 days.

4- Resume:

- a. In short, the manufacturing lead time for a first order for a new product is about 70 days. With a capacity to manufacture 2 containers per day.
- b. For subsequent orders we would save the first phase of packaging so the lead time would be a month and a half at most.

Payment: Cash in advance. We would only accept deferred payment if the paying entity has credit coverage (** to study). Any other payment option could cause price variations.

Valid offer: Until 2019 October.

Observations: The drained weight of the 80gr format is 65% and cannot be extended to 70%. The 140g is quoted at 65% but it is possible to manufacture it at 70% if necessary. The 160gr format is already quoted at a drain of 70%. I tell you because as you have not passed us any specific condition regarding the drainage and as a specific country is not specified for this operation (it seems that it can go to several destinations) we do not know if any regulations will be applied to this product or not. More than anything because there are certain countries where there are regulations regarding the drained weight and usually ask for 70%, but in those countries the usual format is 160g. Hence, you already have it quoted as well.

										EUR		
Product description	Net weight gr	Drained weight	Sales Unit	Us / case	Cs / pallet	Cs/cont	Net Cs	Gross Cs	Shelf life	Price / Carton	Price / Unit	€ / kg
TUNA IN VEGETABLE OIL 80g.	80	52	Carton	24	216	6545	1,92	2,75	6 years	9,54	0,3975	4,96875
TUNA IN VEGETABLE OIL 140g	140	91	Carton	48	144	2100	6,72	8,49	6 years	32,06	0,667916667	4,77083333
TUNA IN VEGETABLE OIL 160g	160	112	Carton	48	144	2100	7,68	9,7	6 years	36,13	0,752708333	4,70442708

										USD		
Product description	Net weight gr	Drained weight	Sales Unit	Us / case	Cs / pallet	Cs/cont	Net Cs	Gross Cs	Shelf life	Price / Carton	Price / Unit	\$ / kg
TUNA IN VEGETABLE OIL 80g.	80	52	Carton	24	216	6545	1,92	2,75	6 years	10,6848	0,4452	5,565
TUNA IN VEGETABLE OIL 140g	140	91	Carton	48	144	2100	6,72	8,49	6 years	35,9022	0,7479625	5,3425892857
TUNA IN VEGETABLE OIL 160g	160	112	Carton	48	144	2100	7,68	9,7	6 years	40,4602	0,8429208333	5,2682552083

DENOMINACION	TUNA IN SUNFLOWER OIL 80g.	TUNA IN SUNFLOWER OIL 140g.	TUNA IN SUNFLOWER OIL 160g.
FORMATO	RO80	RO140	RO160
PESO NETO	80	140	160
PESO ESCURRIDO	65	91	112
VARIEDAD ATUN	SkipJack	SkipJack	SkipJack
LIMPIEZA	Intermedia	Intermedia	Intermedia
COMPOSICION	Solido (lomos)	Solido (lomos)	Solido (lomos)
LÍQUIDO	Aceite Girasol	Aceite Girasol	Aceite Girasol
TAPA	easy open	easy open	easy open